

Q3 Financial Results & Business Update

November 13, 2024

All dollar amounts are presented in CAD unless otherwise noted.





Forward-looking statements

This presentation contains "forward-looking information" within the meaning of applicable securities law. These statements are based on current expectations, estimates, forecasts, and projections about the industries in which the Company operates, as well as beliefs and assumptions made by the Company related to its business, operations, expectations and external environment and the proposed spin-off of the pork business as Canada Packers (the "spin-off"). By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. The Company believes the expectations reflected in the forward-looking statements are reasonable, but no assurance can be given that these expectations will prove to be correct and such forward-looking statements should not be unduly relied upon. Specific forward-looking information in this presentation may include, but is not limited to, statements with respect to: the future performance of the business, including future financial objectives, goals and targets, category growth analysis, expected capital spend and expected SG&A expenditures, global pork market dynamics, Japan export market margin outlook, labour markets, inflationary pressures (including the ability to price for inflation), innovation, market share, category mix, and supply management; the Company's strategies and the intended outcomes of those strategies; the Company's sustainability initiatives; the Company's sustainability performance; economic environment, including the implications of inflationary pressures on customer and consumer behaviour, supply chains disruption, global conflicts and competitive dynamics on the Company's performance; expected future cash flows and the sufficiency thereof, sources of capital at attractive rates; availability of capital to fund growth plans, operating obligations and dividends; and the spin-off (including the anticipated benef

The Company's expectations with respect to the growth of its business, expectations for performance, anticipated growth in sales, Adjusted EBITDA margin, gross margin, the expected contribution of capital projects (and the timing of same), and magnitude of impact of factors affecting performance are based on a number of assumptions, estimates and projections, including but not limited to: the impact of global pork market dynamics, global economic volatility, supply chain constraints and effectiveness, inflation, commodity prices, ramp-up and contribution from capital projects, hog and pork processor margins, demand for pork and access to export markets, poultry markets and supply management, cybersecurity risks to operational and financial performance (including time and cost to recover from an incident), timing and effect of pricing action, foreign exchange rates, market share, growth in demand for sustainable meats, meat alternatives and branded products, customer and consumer behaviour, competition, litigation exposure, future financing options, renewal of credit facilities, compliance with credit facility covenants, implications of foreign animal disease, availability of labour and labour performance considerations, and the effectiveness of the Company's sustainability initiatives.

The Company's assumptions about its capital projects, expectations with respect to returns on these projects, future capital spend and the Company's ability to deleverage its balance sheet are based on a number of assumptions, including but not limited to: customer and consumer demand; ongoing successful ramp-up of the projects, ability to generate improved cash flow, willingness of lenders to continue to extend credit on commercially reasonable terms, supply chain constraints and effectiveness, quality of estimating, ability to achieve operational efficiencies and reduce start-up expenses, demand for products, preventative maintenance needs, future operational and strategic investment opportunities, availability and cost of materials, as well as labour rates and availability, contractor performance and productivity levels.

The Company's assumptions about the spin-off, the anticipated timing, benefits, risks, approvals, tax implications, results, transaction structure, required approvals, conditions that must be satisfied to complete the transaction (including the terms of a tax matters agreement with specified shareholders) and future execution of the business strategies, are based on a number of assumptions, including but not limited to: the timing and completion of the spin-off, including securing all necessary shareholder, court, and other third party approvals; receipt of an updated favourable fairness opinion; future voting support for the spin-off; implications of the risks, benefits, costs, dis-synergies, tax structure, future business performance of each company; the impact of the operationalization of the proposed intercompany agreements; and ability of each company to execute their respective business and sustainability strategies to generate returns; expectations and assumptions as to the timely receipt of an advance tax ruling from the CRA in form and substance satisfactory to the Company which is not altered or withdrawn; settling acceptable final terms of a tax matters agreement with specified shareholders; satisfaction of the conditions necessary to proceed with tax matters agreement; compliance by Maple Leaf Foods, Canada Packers and specified shareholders with the tax rules related to butterfly transactions both before and after the completion of the spin-off; expectations regarding the adaptations in operations, supply chain, customer and consumer behaviour, economic patterns (including but not limited to global pork markets), foreign extensions and caces to capital, including possible presence or absence of structural changes associated with economic recovery since the pandemic; the competitive environment, associated markets, the area foods and Canada Packers, the relationship between pricing, inflation, volume and sales of each company's products; prevailing commodity prices (especially in pork and feed marke

These statements are not guarantees of future performance and involve assumptions, risks and uncertainties that are difficult to predict. These assumptions have been derived from information currently available to the Company, including information obtained by the Company from third-party sources. These assumptions may prove to be incorrect in whole or in part. In addition, actual results may differ materially from those expressed, implied, or forecasted in such forward-looking information, which reflect the Company's expectations only as of the date hereof. Please refer to the sections entitled "Risk Factors" and "Forward-Looking Statements" in the Company's Management Discussion and Analysis for the year ended December 31, 2023, and for the quarter ended September 30, 2024 for additional detail, and to the Company's news release dated November 13, 2024 (all as filed on SEDARplus).



Non-IFRS Metrics

The Company uses the following non-IFRS measures: Adjusted Operating Earnings, Adjusted EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted EBT, Construction Capital, Net Debt, Net Debt to trailing four quarters Adjusted EBITDA, Free Cash Flow and Return on Net Assets. Management believes that these non-IFRS measures provide useful information to investors in measuring the financial performance of the Company for the reasons outlined below. These measures do not have a standardized meaning prescribed by IFRS and therefore they may not be comparable to similarly titled measures presented by other publicly traded companies and should not be construed as an alternative to other financial measures determined in accordance with IFRS.

Adjusted Operating Earnings: Earnings before income taxes and interest expenses adjusted for items that are not considered representative of ongoing operational activities of the business, and items where the economic impact of the transactions will be reflected in earnings in future periods when the underlying asset is sold or transferred.

Adjusted Earnings per Share: Defined as basic earnings per share adjusted for all items that are not considered representative of ongoing operational activities of the business, and items where the economic impact of the transactions will be reflected in earnings in future periods when the underlying asset is sold or transferred.

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization: Defined as Adjusted Operating Earnings plus depreciation and intangible asset amortization, adjusted for items included in other expense that are considered representative of ongoing operational activities.

Adjusted EBITDA Margin: Calculated as Adjusted EBITDA divided by sales.

Net Debt: Defined as cash and cash equivalents, less long-term debt and bank indebtedness.

Free Cash Flow: Defined as cash provided by operations, less maintenance capital (defined as non-discretionary investment required to maintain the Company's existing operations and competitive position) and associated interest paid and capitalized.

For the Non-IFRS metrics included in this presentation, please refer the Supplemental Financial slides for a reconciliation to the closest IFRS metric. Please also refer to the Company's Management Discussion and Analysis for the quarter ended September 30, 2024 (as filed on SEDARplus) for additional information on non-IFRS financial measures.

In connection with the recently announced spin-off of its pork business, the Company is also providing preliminary estimates of certain financial information regarding the to be formed new Pork Company and the business that will be retained after the separation by Maple Leaf Foods. These preliminary estimates have not been audited or reviewed by any third party, have been derived from internal management reporting, and reflect sales, cost and expense allocations, including with respect to corporate expenses, as well as other estimates and adjustments, each of which is preliminary in nature and subject to change. Management believes that these preliminary estimates are useful in providing an indication of the relative size of the businesses upon separation. Each of these figures is expected to be refined prior to the separation, with full financial details to be presented in the prospectus and management information circular to be filed in connection with the transaction. Details are provided in the Supplemental Financial slides.



Maple Leaf Foods

Strategic Context and Near-Term Priorities





Maple Leaf Foods has established itself as an iconic, purpose-driven Canadian Food company

1995 > 2005

Foundation Building Era

2010 > 2017

Transformation Era

2017 > 2023

Investing for Future Growth

2024 ⊳ FUTURE

Ready to Unlock
Our Full Potential

Structural Adjusted EBITDA¹ Margin ~3.5%

- Maple Leaf, with roots back to 1898, acquired by McCain Family and Ontario Teachers' Pension Fund
- Established Culture, Values, Operating Rhythms
- 30+ Meat acquisitions
- 2008 Food Safety tragedy
- First scale investment:
 Brandon Pork facility
- Established 10% Adjusted EBITDA margin target

Delivered 10% Adjusted EBITDA¹ Margin

- Invested ~\$1B to increase scale, secure Prepared Meats competitiveness
- Construction and start-up of Heritage facility in Hamilton, Ontario
- Migrated multiple legacy systems to SAP
- Divested non-core assets
- Became a singularly focused protein company

Established 14% - 16% Meat Adjusted EBITDA¹ Target

- Established Purpose, Vision and Blueprint for growth
- Invested over \$1B in London Poultry and Winnipeg Bacon Centre of Excellence assets
- Acquired VIAU, Lightlife and Field Roast
- Launched the Centre for Action on Food Security
- Established Sustainable Meats business

Poised to unleash valuegenerating growth

- Consumer Packaged Goods (CPG) business houses market leading brands
- Globally-admired Pork business with diversified customer base
- Our best-in-class sustainability practices create platform for growth
- Distinct growth strategies and management focus

¹ This is a non-IFRS metric. Please refer to the supplemental slides for more information.



We aspire to be a globally-admired and brand-led Consumer Packaged Goods company



~\$4.9B



~13,500 **Employees**



23 Manufacturing **Facilities**



#1 and #2

Prepared Meats Brands



First

Carbon Neutral Major Food Company

Prepared Foods

Prepared Meats

~50% of Annual Sales

- ✓ Portfolio of leading brands: #1 (Schneiders) and #2 (Maple Leaf)¹
- √ #1 Sustainable Meats brand in Canada and #3 in U.S. (Greenfield)1



- ✓ Engagement in 15+ grocery categories
- ✓ World-class supply chain with capacity to support growth



~20% of Annual Sales

✓ Portfolio of leading brands, including. the #1 Fresh Poultry brand (Maple Leaf Prime) and #1 Halal brand (Mina)¹







- ✓ Provides security of supply for **Prepared Meats portfolio**
- ✓ Unique capabilities in Sustainable Meats (RWA, Organics) and Halal
- √ Supply-managed industry, predominately Canadian business
- Start up of world-class London Poultry asset in 2023



Plant Protein

~5% of Annual Sales

✓ Portfolio of leading U.S. brands including the #3 in Refrigerated plant protein; #1 in Tempeh, #1 in Hot Dogs, #1 in Bacon¹







- ✓ Predominately a U.S. business with three U.S. processing facilities and **Innovation Center of Excellence in** Chicago, IL
- **Unique capabilities in Plant-Based** Meats, Tempeh, Vegan Certified and **Vegan Cheese spans** 10+ categories

Pork Complex

~25% of Annual Sales

- √ Globally-admired Pork business
- ✓ Unique capabilities in sustainability programs; Raised without Antibiotics and Gestation Crate Free
- √ ~45% of hogs raised on ~200 company owned farms
- ✓ Diversified global customer base with long established (+25 years) customer brands in Canada and Japan
- ✓ Provides security of supply for **Prepared Meats portfolio**











The **Maple Leaf Blueprint** serves as our strategic compass



why we exist **OUR PURPOSE**

Raise the good in food. where we are headed **OUR VISION**

Be the most sustainable protein company on Earth.

we are committed to THE MAPLE LEAF





Doing What's



Performance



Disciplined Decision Making



Intense Curiosity



Shared Value



Diverse & Inclusive Teams



Accountability



Transparency & Humility

With a passion to create shared value, we...

Broaden

Our Impact

Expand our Geographic Reach

Diversify our Protein Portfolio

Develop new Channels & Categories

Lead the Way



Nurture a Better Planet

Operate With Excellence



Harness Advanced Technologies Apply Data Science & Analytics **Drive Cost Efficiency**

Build Loved Brands

Grow Consumer Relevance Deliver Impactful Innovation Leverage our Unique Capabilities

Develop Extraordinary **Talent**

Embed our Values-Based Culture Invest in Future Ready Leaders Inspire Enduring Engagement

Consumers Customers

Communities Shareholders Planet

for the benefit of

OUR STAKEHOLDERS

Our People



Driven by our purpose of *Raising the Good in Food*, Maple Leaf Foods has demonstrated authentic leadership in sustainability and shared value creation

Make Better Food

- Established leadership in Sustainable Meats production, including Greenfield Natural Meat Co. brand, fueling U.S. market expansion
- Extensive portfolio includes Vegan Certified, Halal, sustainable options, and plant-based protein
- Simpler and more natural ingredients including Maple Leaf PRIME® and Maple Leaf Natural Selections® brand innovation
- Introduced easier-to-read labels and Maple Leaf® brand has adopted the "Focus on the Facts" nutrition labelling education initiative to help consumers better understand the nutrition content of prepared foods
- 100% of fresh and prepared meats facilities and U.S.-based plant-protein facilities adhere to GFSI Standards



Take Better Care

- Industry leader in workplace safety with 94% improvement in plant recordable incident rate since 2012; 32 sites had zero injuries¹
- Launched a comprehensive, multi-year People Strategy aimed at enabling the development of our people and creating an environment where everyone can thrive
- Advancing our goal to reduce food insecurity in Canada by 50% by 2030 through commitments of \$12.4 million to 33 initiatives
- 93% of Maple Leaf-owned sow spaces meet open sow standards in accordance with the NFACC Code of Practice and Canadian Pork Council and 100% of owned sow, nursery, and finisher barns installed with environmental enrichments
- 99.3% reduction in antibiotic use in hog operations since 2014



Nurture a Better Planet

- World's first major Carbon Neutral food company and first Canadian Food Company to set a science-based target
- We realized a 13.9% reduction in the intensity (per 1,000 kg of production) of our Scope 3 emissions in 2023 against the 2018 baseline, progressing us toward our Scope 3 science-based target
- 8x increase in supplier crop acres using regenerative agriculture practices since 2021
- Commitment to reach 100% sustainable packaging, achieved goal of 30% recycled content across all plastic packaging by weight, and diverted more than 1,000 tonnes of Polystyrene trays from landfill in our fresh poultry business since 2022
- Achieved a company-wide landfill diversion rate of 93.5%

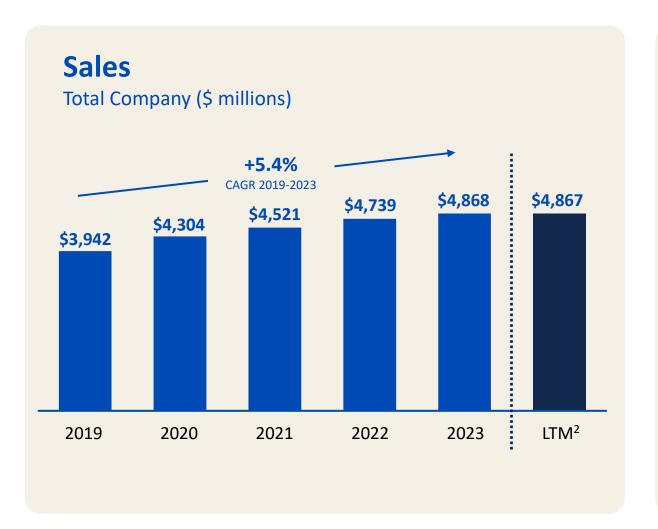


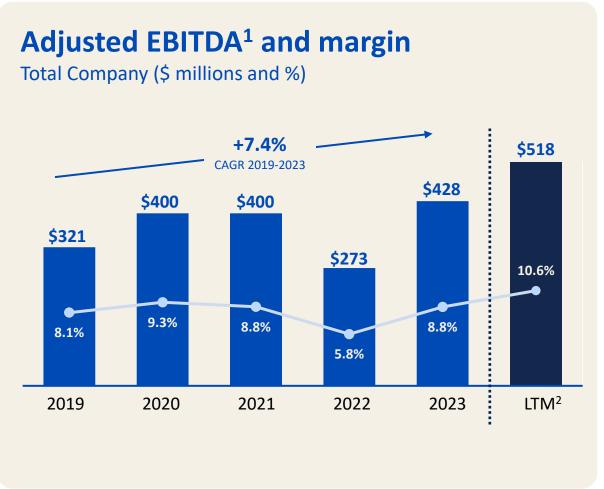
Source: Maple Leaf Foods 2023 Integrated Report

¹ As of December 31, 2023



The execution of our Blueprint has enabled top line growth and higher levels of profitability





¹ This is a non-IFRS metric. Please refer to the supplemental slides for more information.

² Last twelve months ended September 30, 2024.



In July 2024, we announced a transformative transaction...

... to Unlock Value as a Purpose-Driven Consumer Packaged Goods Business via a Plan to Spin Off our World-Leading Pork Company

- ✓ The *two independent public companies* will each be unleashed with a sharper focus to execute their respective growth strategies and deliver on their uncompromising commitment to shared value creation
 - Maple Leaf Foods will realize its vision to be the Most Sustainable Protein Company on Earth,
 now as a more focused, purpose-driven Consumer Packaged Goods company that will meet the
 world's growing need for sustainably produced protein
 - Canada Packers will be unleashed as a world-leading organization which produces sustainable
 meat the right way, taking advantage of its unique business model and unlocking its own
 significant growth potential
- ✓ An *evergreen supply agreement* will play an essential role in delivering value for both companies while allowing each to pursue their individual value creation strategies
- ✓ **Best-in-class sustainability practices** will continue to be foundational to both companies







Our near-term focus is set on executing our 2024 priorities

- Drive Adjusted EBITDA¹ strategic margin expansion toward 14% 16% target
- Harvest the remaining benefits from our large capital projects, London Poultry and the Bacon Centre of Excellence
- Adapt brand strategies to the evolving consumer environment, to restore volume and mix in our brand-centric Prepared Foods Business
- Complete the integration of plant protein business, aligning our team to focus on Canadian growth, while accelerating U.S. platform expansion
- 5 Sharpen our cost focus and competitive edge
- 6 Strengthen the Balance Sheet

Key milestones

- ✓ Prepare Plan of Arrangement
- ✓ File Management Information Circular
- Secure shareholder approvals
- ✓ Obtain Advance Tax Ruling
- ✓ Receive final court approval
- Execute operational readiness





Completing the spin-off of our world-leading Pork Company in 2025

¹ This is a non-IFRS metric. Please refer to the supplemental slides for more information.



Third Quarter 2024

Financial & Business Results





Today's key messages

Q3 Sales grew by 1.8%, in line with 2024 outlook

• Prepared Foods recorded 2.0% revenue growth year-over-year, fueled by Prepared Meats growth of 3.1%

Adjusted EBITDA¹ Margin expanded to 11.2% in Q3, another quarter of improvement

- Q3 Adjusted EBITDA Margin expanded by 80 bps year-over-year and was consistent with Q2
- On a year-to-date basis, Adjusted EBITDA Margin has improved by 240 bps

Adjusted EBITDA¹ grew by over 9% to \$141 million in Q3 and has improved nearly 30% year to date

• Driven by improving pork market conditions and return on capital projects

Strengthening business performance is contributing to substantial Free Cash Flow¹ generation and deleveraging

- Free Cash Flow¹ increased by \$65 million in Q3 versus a year ago and has improved by \$230 million year-to-date
- Net Debt to Adjusted EBITDA¹ reduced to 3.1x, an improvement from 4.9x a year ago, with Net Debt¹ \$172 million lower than last year

While the Consumer demand environment remains challenging in the near-term, market conditions poised to improve

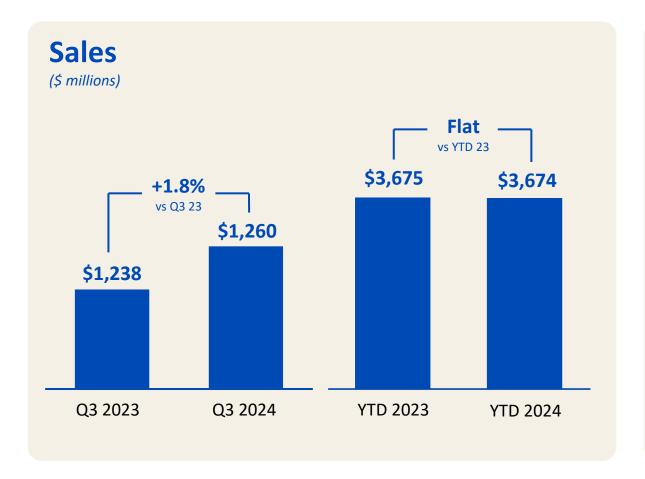
- Interest rates are declining, inflation is easing and brand plans are taking hold
- Feed costs have moved lower from a year ago, positively impacting the vertically integrated pork margin

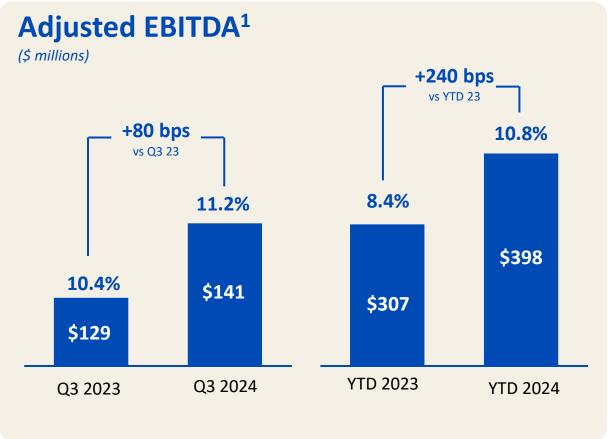
Reiterating our 2024 priorities and outlook, with lower capital expenditures forecast

- Capital expenditures will be lower in 2024, expected to be approximately \$100 million
- Margin expansion program well underway despite a more challenging consumer environment
- Capital projects are expected to contribute full operational benefits in Q4
- New tax-free structure identified for the spin-off of Canada Packers; transaction still expected to close in 2025



Adjusted EBITDA Margin¹ expanded to 11.2% in Q3 and has improved by 240 bps year to date





¹ This is a non-IFRS metric. Please refer to the supplemental slides for more information.

Third quarter highlights

Prepared Foods

Prepared Meats

~50% of Annual Sales

Strong sales growth, with inflation stressed consumer environment pressuring margins

- ✓ Sales growth of +3.1% driven by Foodservice channel, Bacon CoE ramp-up, which progressed as expected, and double-digit sales growth in Sustainable Meats and the U.S. market
- ✓ Slight gain in Retail market share¹ in disruptive consumer landscape
- ✓ Higher levels of trade investments to support volume growth and protect market share, resulting in short-term margin impact

Poultry

~20% of Annual Sales

Financial results improved sequentially and year over year

- ✓ Sales declined (0.9)% with +9.8% growth in Retail more than offset by reduced sales to commodity markets, a mix benefit
- ✓ Successful start-up of London Poultry continues, on track to achieve full operational benefits in Q4
- ✓ Sustainable Meats sales disrupted by inflation stressed consumer, impacting margin mix in shortterm
- ✓ Grew branded market share by +0.4 pts1

Plant Protein

~5% of Annual Sales

Making strides toward breakeven and greater levels of profitability

- ✓ Sales increase of 1.1% CAD and decline of (0.8)% USD, outperformed U.S. Refrigerated category declines of (9.5)%1
- ✓ Portfolio of plant protein brands growing market share by +1.0 pts1
- ✓ Continued focus on driving cost out and stabilizing revenue has led to improved profitability
- ✓ Completing steps to fully integrate Plant Protein in Q4

Pork Complex

~25% of Annual Sales

Financial results improved sequentially and year over year

- ✓ Sales increase of 1.1% driven by improved product mix and positive foreign exchange on USD sales which were partially offset by lower byproduct market prices
- ✓ Vertically Integrated pork markets and Japan margins saw material improvement
- ✓ Increased number of hogs processed by +4.9%, with further capacity utilization opportunities available



Adapting brand and growth strategies to the evolving consumer environment

Investing in portfolio of leading brands to build consumer demand



Expanding geographic reach in the U.S. Market







TRADER JOE'S



Accelerating the pace of impactful innovation









Plugging unique capabilities into customer strategies



Leveraging leadership in **Sustainable Meats**

















Executing instore and at point of sale





Accelerating the pace of impactful innovation

Through the launch of 22 new high-impact products in Q3

New Product Innovation



Expanding Sustainable Meats



Consumer-led Renovation



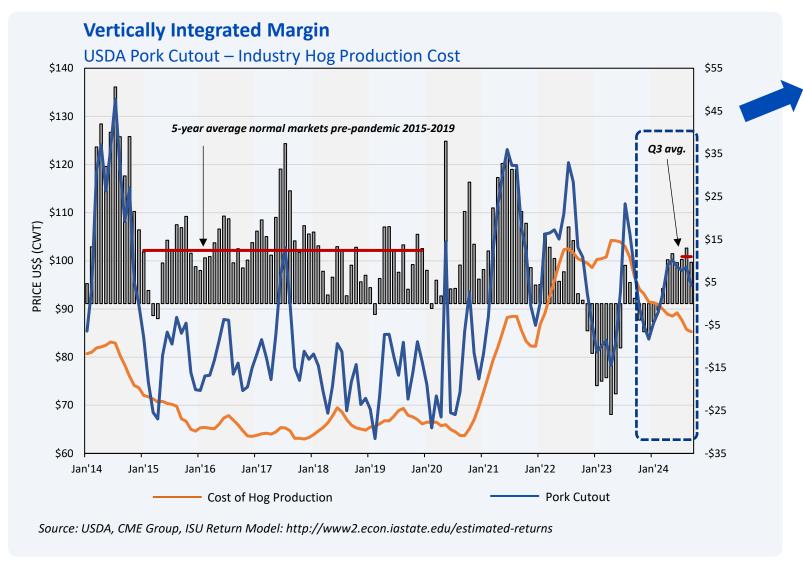


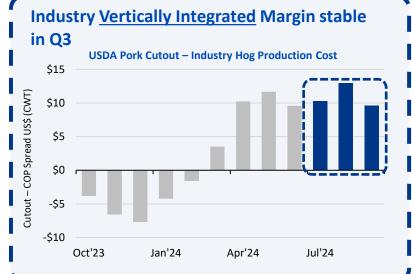


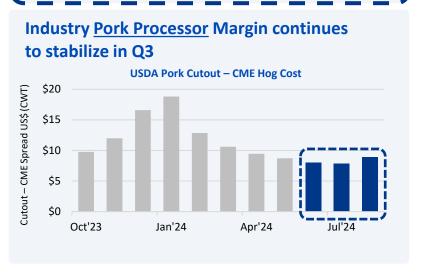




Pork markets improving, but remain below normal market conditions¹ Market conditions negatively impacted Q3 by approximately \$13.7M or ~110 bps



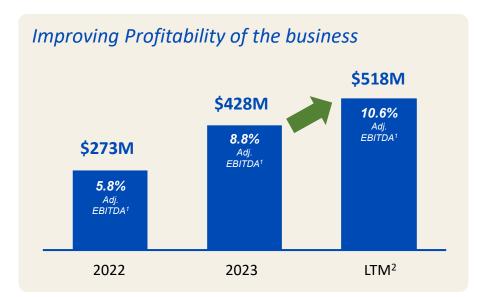


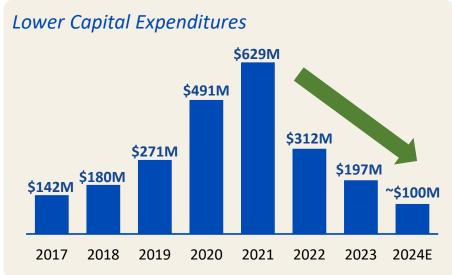


¹ Normal market conditions defined as the 5-year average pre-pandemic (2015-2019)

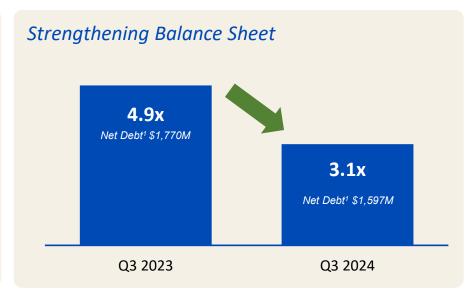


Strengthening business performance, along with reduced capital expenditures, contributing to substantial Free Cash Flow¹ generation and deleveraging





Signature ### Higher Free Cash Flow¹ generation ### \$256M



Improved near-term cash flow generation:

- ✓ Significant reduction in capital expenditures and start-up expenses with large-scale capital program now complete
- ✓ Capital expenditures will be lower in 2024, expected to be ~\$100 million
- ✓ Incremental Adjusted EBITDA¹
 contribution from profitable growth
 of branded portfolio, capital
 projects, leadership in sustainable
 meats, and improved pork market
 conditions

Creating value through:

- ✓ Strengthening the balance sheet
- ✓ Strategic investments in leading brands and operational excellence
- ✓ Capital return to shareholders as appropriate

¹ This is a non-IFRS metric. Please refer to the supplemental slides for more information.

² LTM is based on the last twelve months ended September 30, 2024.

Market Conditions

While headwinds are moderating, consumers remain under pressure due to higher interest rates and compounding impact of inflation

Anticipate balance of year conditions to progressively improve:

- Interest rates declining and inflation stabilizing
- Feed costs for hogs due to sustained lower corn prices

Revenue Outlook

Low single-digit sales growth in 2024 supported by brand and revenue management plans to optimize volume and mix

Profitable growth driven by our branded powerhouse Prepared Foods business and leading portfolio of brands

Margin Outlook

Adjusted EBITDA¹ margin expansion from 2023

Realize full benefits of capital projects – London Poultry and Bacon Centre of Excellence

Adjusted EBITDA¹ strategic margin target of 14% - 16%

Balance Sheet / Capital Outlook²

Generate increasing Free Cash Flow¹

Disciplined capital allocation with capital expenditures for 2024 estimated to be approximately \$100 million, focused on maintenance capital and optimizing our existing network

2025 capital expenditures expected to be between \$175 million to \$200 million

Deleverage the balance sheet

¹ This is a non-IFRS metric. Please refer to the supplemental slides for more information.

² Please refer to "Section 6: Capital Expenditures" section of the MD&A for further details.





In July 2024, we announced a transformative transaction to unlock value and unleash potential by separating into two independent public companies



Maple Leaf Foods

Realizing our vision to be the most Sustainable Protein Company on Earth, now as a more focused, purpose-driven CPG company positioned to meet the world's growing need for sustainably produced protein.



Canada Packers

A newly energized, world-leading organization producing sustainable meat the right way and taking advantage of its unique business model to unlock significant growth potential.



Unlocking value: Two independent public companies, each a leader in its field, accelerating purpose-driven growth



Sustainability: Broadening the reach of best-in-class sustainability practices to drive profitable growth



Shareholder visibility: Going forward as two distinct companies that investors can clearly understand and evaluate



Sharpened execution focus: Experienced, dedicated management teams focused on driving results



Major shareholder support: Benefitting from the continuing support and significant ownership interest of McCain Capital



A clear path to unlocking value and unleashing potential by separating into two independent companies

Market Position

Maple Leaf Foods

Realizing our vision to be the most Sustainable Protein Company on Earth, now as a more focused, purpose-driven CPG company positioned to meet the world's growing need for sustainably produced protein.





Canada Packers

An unleashed, world-leading organization producing sustainable meat the right way, taking advantage of its unique business model to unlock significant growth potential.

Hog Production



Pork Processing

1.7M

Hogs raised annually

14

Fully-integrated hog production pyramids

2.3M

Hogs procured annually

4M

Hogs processed annually

Processing facilities in Manitoba and Alberta

Key Markets

Business

Overview





















Leadership in sustainability and shared value creation will remain a foundation of both companies



Maple Leaf Foods: a brand-led, protein-focused Consumer Packaged Goods company with a vision to be the Most Sustainable Protein Company on Earth



Maple Leaf Foods

\$3.6B(1)

Pro Forma LTM Revenue #1

Prepared Meats, Fresh Poultry, Halal Poultry & Sustainable Meats Brands²

First

Carbon Neutral
Major Food Company

Prepared Meats

~70% of Annual Sales¹

- ✓ **Portfolio of leading brands:** #1 (Schneiders) and #2 (Maple Leaf)²
- √ #1 Sustainable Meats brand in Canada and #3
 in U.S. (Greenfield)²



- ✓ Engagement in 15+ grocery categories
- ✓ World-class supply chain with capacity to support growth



Poultry

~25% of Annual Sales¹

✓ Portfolio of leading brands: including the #1
Fresh Poultry brand (Maple Leaf Prime) and #1
Halal brand (Mina)²







- ✓ Unique capabilities in Sustainable Meats and Halal
- ✓ Supply-managed industry, predominantly Canadian business
- ✓ Provides security of supply for Prepared Meats portfolio
- ✓ World-class London Poultry plant in full operation

Plant Protein

~5%

of Annual Sales¹

✓ Portfolio of leading U.S. brands: including the #3 in Refrigerated plant protein, #1 in Tempeh, #1 in Hot Dogs. #1 in Bacon²







- ✓ Predominately a U.S. business with three U.S. processing facilities and Innovation Center of Excellence in Chicago, IL
- ✓ Unique capabilities in Plant-Based Meats, Tempeh, Vegan Certified and Vegan Cheese
- ✓ Broad portfolio with engagement in 10+ categories





¹This is an estimate of Maple Leaf Foods' stand-alone revenue post-separation based on the last 12 months ended September 30, 2024. See "Management's estimates on the Pork business spin-off and related non-IFRS measures" in the Press Release dated November 13, 2024 for more information

² MARKET SHARE DATA SOURCE: TRACKED CATEGORIES; NIELSENIO, MARKETTRACK, SPINS-IRI TOTAL MULO+NATURAL CHANNEL



Maple Leaf Foods: investment highlights

Maple Leaf
Foods is
positioned to
meet the
world's growing
need for
sustainably
produced
protein



Poised to capitalize on the growing demand for protein

- ✓ Global protein consumption is projected to nearly double by 2050 due to a growing population, rising affluence, urbanization, aging demographics, and dietary shifts toward protein-rich foods.
- ✓ Our diverse protein portfolio spans Prepared Meats, Value-Added Poultry, and Plant Based Proteins.



Compelling revenue growth platforms with margin expansion program already underway

- ✓ Investing and innovating in category-leading brands, expanding our U.S. platform, and leading in Sustainable Meats.
- ✓ Harvesting the benefits of significant growth capital investments with a pipeline of ongoing cost reduction initiatives.
- ✓ Strategic opportunities to reshape our portfolio through disciplined investments, following balance sheet deleveraging.



Bold vision to lead in Sustainable Protein

- ✓ Commitment to becoming the Most Sustainable Protein Company on Earth, driving shared value creation through leadership in sustainability.
- ✓ Leveraging our strategic differentiators and unique capabilities to broaden our market reach.



North American scale manufacturing facilities with capacity to enable growth

- ✓ Best-in-class modern facilities with the capacity to support future growth without significant capital investment.
- ✓ Security of incoming raw material through supply-managed poultry supply chain and a strategic evergreen supply agreement with Canada Packers enable ability to grow.



Exceptional management team with deep CPG expertise

- ✓ A world-class management team with extensive industry experience, dedicated to the long-term success of Maple Leaf.
- ✓ Increased focus provides compelling opportunities for our people, enhancing our competitive edge.



The Maple Leaf Playbook

Reshaping the portfolio to CPG

- Unlocking Value as Purpose-Driven
 Consumer Packaged Goods Business via
 Spin Off our World-Leading Pork
 Company
- Deleveraging the balance sheet to create a platform for future growth

Delivering Sustainable Growth

- Investing in portfolio of leading brands to build consumer demand
- Accelerating pace of impactful innovation
- Leveraging leadership in Sustainable
 Meats
- Expanding geographic reach into the U.S.
 Market, leveraging existing platform
- Plugging unique capabilities into customer strategies

Evolving Cost Focus and Competitive Edge

- Harvesting the Benefits of recent capital projects
- Network Optimization to achieve Operational Excellence
- SG&A Optimization to unlock organizational efficiency
- Sourcing Optimization to leverage our scale
- Simplification to streamline our priorities & SKU portfolio
- Modernized Capabilities to accelerate into the future



Canada Packers: a global leader in sustainably produced, premium quality, value-added pork products



Canada Packers

\$1.7B⁽¹⁾

Pro Forma LTM Annual Sales 93%

Of owned spaces Gestation Crate Free

Leading

Producer of Pork Raised Without Antibiotics

World-class hog processing and production

- ✓ Four million hogs processed annually with near-term potential to add one million more
- ✓ Leading North American producer of Raised Without Antibiotics (RWA) pork
- ✓ Value-added production capabilities to meet specific customer needs
- ✓ Guided by industry-leading best practices in sustainability, worker safety and animal care
- ✓ Leadership in transition to gestation crate free via commitment to advanced open sow housing

Globally admired pork business

- ✓ Key supplier of sustainably produced, premium quality pork products sold to a global customer base
- ✓ Industry-leading sales mix enables optimization of realized value for products
- ✓ Tenured management team with experience leading large-scale meat protein businesses
- ✓ Demonstrated resilience in business model through Pandemic and Post-Pandemic economy

Diversified global customer base

- ✓ Key supplier of Raised Without Antibiotics and conventional pork products to customers in Canada and the U.S.
- ✓ Well-diversified customer base in North America and internationally with Maple Leaf Foods as North American anchor customer
- ✓ Long established track record with major Canadian retailers
- √ +25-year partnerships with the largest meat distribution companies in Japan
- ✓ Direct market access to all major pork importing countries

¹This is an estimate of Canada Packers' stand-alone revenue post separation based on the last 12 months ended September 30, 2024. See "Management's estimates on the Pork business spin-off and related non-IFRS measures" in the Press Release dated November 13, 2024 for more information



Canada Packers: investment highlights

Canada Packers is a global leader in sustainably produced pork

poised for

growth



Capitalizing on global leadership in sustainably produced, premium value-added pork products

- ✓ Significant growth opportunity in domestic value-added items while driving growth in new markets through best-inclass high quality pork products.
- ✓ Established sales and marketing teams, together with strong existing commercial relationships in North America, Japan, China and South Korea, and emerging relationships in Taiwan and the Philippines.



Opening the door for growth, leveraging unique business model organically and inorganically

- ✓ Facilities have available processing capacity and are strategically located near supply.
- ✓ Opportunity to source increased supply of hogs and enable production volume increases through low-cost, high return investments.
- ✓ Potential for geographic expansion over time to leverage the business model.



Industry headwinds are now tailwinds to growth

- ✓ Post-Pandemic dislocation subsiding.
- ✓ Global pork market returning to normalized levels⁽¹⁾.



Driving margin expansion through efficiency improvements

- ✓ Opportunities to drive profitability improvement through strategic and operational initiatives.
- ✓ Sharper management focus on cost and operating efficiencies.

¹ Defined as the 5-year pre-pandemic (2015 – 2019) average



Near Term Focus



Hogs processed

Sourcing incremental hogs to process and sell



Hog raising costs

Through optimizing feed mix and operations



Processing costs

By reducing operational downtime and pursuing operational excellence

Longer Term Opportunities

Focused on high return, low-risk investments

- 1 Optimizing utilization of existing assets
- 2 Equipment modernization and automation
- 3 Operational excellence and efficiency
- 4 Capability expansion



Next steps in the transformation of an iconic Canadian, purpose-driven company

- Prepare Plan of Arrangement
- File Management Information Circular
- Advance customary approvals
 - Special Committee Recommendation based on updated fairness opinion
 - Final Board approval
 - Shareholder approvals
 - Court approvals
 - Lender consents
- Obtain advance tax ruling
- Receive final court ruling
- Canada Packers Inc. shares to be listed on the TSX
- On track to close in 2025







On track to deliver 2024 priorities

- Drive Adjusted EBITDA¹ strategic margin expansion toward 14% 16% target
- Harvest the remaining benefits from our large capital projects, London Poultry and the Bacon Centre of Excellence
- Adapt brand strategies to the evolving consumer environment, to restore volume and mix in our brand-centric Prepared Foods Business
- Complete the integration of plant protein business, aligning our team to focus on Canadian growth, while accelerating U.S. platform expansion
- 5 Sharpen our cost focus and competitive edge
- 6 Strengthen the Balance Sheet

Completing the spin-off of our world-leading Pork Company in 2025

Key milestones

- ✓ Prepare Plan of Arrangement
- ✓ File Management Information Circular
- ✓ Secure shareholder approvals
- Obtain Advance Tax Ruling
- ✓ Receive final court approval
- ✓ Execute operational readiness





¹ This is a non-IFRS metric. Please refer to the supplemental slides for more information.



Supplemental Financial Slides

Q3 2024



Pro Forma Estimates updated to include Third Quarter of 2024

| | LTM ended September 30, 2024 | | | LTM ended June 30, 2024 | | | LTM ended March 31, 2024 | | | | | |
|---|-------------------------------------|---|---------------------------------|---|-------------------------------------|---|---|---|-------------------------------------|---|---------------------------------|---|
| | Maple Leaf Foods Consolidated | Pro Forma Maple Leaf Foods ¹ | Pro Forma Canada Packers¹ | Pro Forma Canada Packers normalized ^{1,5} | Maple Leaf Foods Consolidated | Pro Forma Maple Leaf Foods ² | Pro Forma Canada Packers ² | Pro Forma Canada Packers normalized ^{2,5} | Maple Leaf Foods Consolidated | Pro Forma Maple Leaf Foods ³ | Pro Forma Canada Packers³ | Pro Forma Canada Packers normalized ^{3,5} |
| Sales (millions) | \$4.9B | ~\$3.6B | ~\$1.7B | | \$4.8B | ~\$3.6B | ~\$1.7B | | \$4.9B | ~\$3.6B | ~\$1.7B | |
| Adjusted EBITDA ⁴ (millions) | \$518M | ~\$380M | ~\$135M | ~\$200M | \$506M | ~\$390M | ~\$110M | ~\$190M | \$469M | ~\$395M | ~\$70M | ~\$180M |
| Adjusted EBITDA ⁴ margin | 10.6% | ~11% | ~8% | ~12% | 10.5% | ~11% | ~7% | ~11% | 9.7% | ~11% | ~4% | ~10-11% |

¹This is an estimate based on the last 12 months ended September 30, 2024. See "Management's estimates on the Pork business spin-off and related Non-IFRS measures" in the Press Release dated November 13, 2024 for more information.

² This is an estimate based on the last 12 months ended June 30, 2024. See "Management's estimates on the Pork business spin-off and related Non-IFRS measures" in the Press Release dated August 8, 2024 for more information.

³ This is an estimate based on the last 12 months ended March 31, 2024. See " Management's estimates on the Pork business spin-off and related Non-IFRS measures" in the Press Release dated July 9, 2024 for more information.

⁴ This is a non-IFRS metric. Please refer to the supplemental slides for more information.

⁵ Presented for illustrative purposes only, based on management estimates and assumptions, to indicate what the potential impact on Pro Forma Adjusted EBITDA may have been if market conditions during the period presented had reflected normal market conditions, defined as the 5-year pre-pandemic (2015 – 2019) average ("Normal Market Conditions"). Actual market conditions during the period presented were materially different from Normal Market Conditions, and there can be no assurance that actual Pro Forma Adjusted EBITDA would have been impacted in the manner shown if Normal Market Conditions had existed during the period presented, or that actual future market conditions will reflect Normal Market Conditions. This metric is not intended to be indicative of potential financial results for any future period.



Q3 and YTD Results

| Q3 Results | Q3 2024 | Q3 2023 | Change YoY |
|---|---------|---------|---------------|
| Sales | \$1,260 | \$1,238 | 1.8% |
| Gross profit | \$186 | \$146 | 27.6% |
| SG&A | \$109 | \$95 | 14.3% |
| Adjusted operating earnings ¹ | \$74 | \$71 | 4.3% |
| Adjusted EBITDA ¹ | \$141 | \$129 | 9.1% |
| Adjusted EBITDA margin ¹ | 11.2% | 10.4% | +80 bps |
| Free Cash Flow ¹ | \$155 | \$90 | 72.9% |
| All figures in CAD millions, unless noted otherwise | | | |

| YTD Results | YTD 2024 | YTD 2023 | Change YoY |
|---|----------|----------|---------------|
| Sales | \$3,674 | \$3,675 | 0.0% |
| Gross profit | \$544 | \$316 | 72.1% |
| SG&A | \$335 | \$304 | 10.3% |
| Adjusted operating earnings ¹ | \$205 | \$136 | 50.8% |
| Adjusted EBITDA ¹ | \$398 | \$307 | 29.5% |
| Adjusted EBITDA margin ¹ | 10.8% | 8.4% | +240 bps |
| Free Cash Flow ¹ | \$256 | \$26 | nm² |
| All figures in CAD millions, unless noted otherwise | | | |

¹ This is a non-IFRS metric. Please refer to the following supplemental slides for more information

² Not meaningful



Balance Sheet

| Balance Sheet | Q3 2024 | Q3 2023 | Change YoY |
|---|---------|---------|------------|
| Total Assets | \$4,454 | \$4,614 | -\$160 |
| Long Term Debt | \$1,478 | \$1,575 | -\$97 |
| Total Long Term Debt ² | \$1,779 | \$1,974 | -\$195 |
| Net Debt ¹ | \$1,597 | \$1,770 | -\$173 |
| Net Debt ¹ to Trailing 4 Quarters Adjusted EBITDA ¹ | 3.1x | 4.9x | -1.8x |
| Shareholders' Equity | \$1,510 | \$1,547 | -\$37 |
| All figures in CAD millions, except Net Debt to Trailing 4 Quarters Adjusted EBITDA | | | |

¹ This is a non-IFRS metric. Please refer to the following supplemental slides for more information

² Includes current portion of Long Term Debt



Reconciliation of non-IFRS metrics – Adjusted Operating Earnings, Adjusted EBITDA and Adjusted EBITDA Margin

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|----------------------------------|---------|---------------------------------|-----------|
| (\$ millions) (i) (Unaudited) | 2024 | 2023 | 2024 | 2023 |
| Earnings (loss) before income taxes | \$25.2 | (\$0.2) | \$66.5 | (\$133.9) |
| Interest expense and other financing costs | \$41.1 | \$40.5 | \$126.8 | \$109.6 |
| Other expense (income) | \$9.9 | \$6.6 | \$7.6 | \$13.5 |
| Restructuring and other related costs | \$1.4 | \$4.1 | \$7.6 | \$22.9 |
| Earnings from operations | \$77.7 | \$50.9 | \$208.5 | \$12.1 |
| Start-up expenses from Construction Capital ⁽ⁱⁱ⁾ | \$3.9 | \$24.1 | \$19.7 | \$92.7 |
| Change in fair value of biological assets | (\$3.7) | (\$0.3) | (\$20.4) | \$28.4 |
| Unrealized and deferred loss (gain) on derivative contracts | (\$4.3) | (\$4.3) | (\$3.1) | \$2.6 |
| Adjusted Operating Earnings | \$73.6 | \$70.5 | \$204.7 | \$135.7 |
| Depreciation and amortization ⁽ⁱⁱⁱ⁾ | \$68.6 | \$65.7 | \$197.2 | \$183.1 |
| Items included in other income (expense) representative of ongoing operations ^(iv) | (\$1.4) | (\$7.3) | (\$3.8) | (\$11.4) |
| Adjusted EBITDA | \$140.8 | \$129.0 | \$398.1 | \$307.4 |
| Adjusted EBITDA Margin ^(v) | 11.2% | 10.4% | 10.8% | 8.4% |

⁽i) Totals may not add due to rounding.

Start-up expenses are temporary costs as a result of operating new facilities that are or were previously classified as Construction Capital. These costs can include training, product testing, yield and labour efficiency variances, duplicative overheads including depreciation and other temporary expenses required to ramp-up production.

⁽iii) Depreciation included in start-up expenses is excluded from this line.

⁽iv) Primarily includes certain costs associated with sustainability projects, gains and losses on the impairment and sale of long-term assets, legal and insurance settlements, gains and losses on investments, and other miscellaneous expenses.

⁽v) Quarterly amounts for 2023 have been adjusted to eliminate new sales agreements entered into during the year that contained an expectation of repurchase, which had previously been reported as external sales.



Reconciliation of non-IFRS metrics – Adjusted Earnings per Share

| (\$ per share) | Three months ended | d September 30 | Nine months ended September 30 | | |
|--|--------------------|----------------|--------------------------------|----------|--|
| (Unaudited) | 2024 | 2023 | 2024 | 2023 | |
| Basic earnings (loss) per share | \$0.14 | (\$0.04) | \$0.35 | (\$0.95) | |
| Restructuring and other related costs ⁽ⁱ⁾ | \$0.01 | \$0.03 | \$0.05 | \$0.17 | |
| Items included in other income (expense) not considered representative of ongoing operations $^{(ii)}$ | \$0.06 | \$0.02 | \$0.05 | \$0.03 | |
| Start-up expenses from Construction Capital ⁽ⁱⁱⁱ⁾ | \$0.02 | \$0.15 | \$0.12 | \$0.57 | |
| Change in fair value of biological assets | (\$0.02) | _ | (\$0.14) | \$0.17 | |
| Change in unrealized and deferred fair value on derivatives | (\$0.03) | (\$0.03) | (\$0.02) | \$0.02 | |
| Adjusted Earnings per Share | \$0.18 | \$0.13 | \$0.41 | \$0.01 | |

⁽i) Includes per share impact of restructuring and other related costs, net of tax.

⁽ii) Primarily includes legal fees and settlements, gains or losses on investment property, and transaction related costs, net of tax.

Start-up expenses are temporary costs as a result of operating new facilities that are or have been classified as Construction Capital. These costs can include training, product testing, yield and labour efficiency variances, duplicative overheads and other temporary expenses required to ramp-up production, net of tax.



Reconciliation of non-IFRS metrics – Net Debt

| (\$ thousands) | As at September 30, | |
|---|---------------------|---------------|
| (Unaudited) | 2024 | 2023 |
| Cash and cash equivalents | \$181,787 | \$204,598 |
| Current portion of long-term debt | (\$300,771) | (\$398,685) |
| Long-term debt | (\$1,478,318) | (\$1,575,418) |
| Total debt | (\$1,779,089) | (\$1,974,103) |
| Net Debt | (\$1,597,302) | (\$1,769,505) |
| Adjusted EBITDA for the nine months ended | \$398,112 | \$307,398 |
| Trailing four quarters Adjusted EBITDA ⁽ⁱ⁾ | \$518,302 | \$362,684 |
| Net Debt to trailing four quarters Adjusted EBITDA | 3.1x | 4.9x |

⁽i) Trailing four quarters includes Q4 2023, Q1 2024, Q2 2024 and Q3 2024 for 2024; and Q4 2022, Q1 2023, Q2 2023 and Q3 2023 for 2023.



Reconciliation of non-IFRS metrics – Free Cash Flow

| (\$ thousands) | Three months ended | September 30 | Nine months ended September 30 | |
|--|--------------------|--------------|--------------------------------|----------|
| (Unaudited) | 2024 | 2023 | 2024 | 2023 |
| Cash provided by operating activities | \$176,195 | \$115,161 | \$309,016 | \$93,871 |
| Maintenance Capital ⁽ⁱ⁾ | (21,023) | (25,190) | (52,709) | (67,368) |
| Interest paid and capitalized related to Maintenance Capital | (264) | (404) | (747) | (890) |
| Free Cash Flow | \$154,908 | \$89,567 | \$255,560 | \$25,613 |

Maintenance Capital is defined as non-discretionary investment required to maintain the Company's existing operations and competitive position. For the three and nine months ended September 30, 2024, total capital spending of \$26.2 million and \$66.2 million (2023: \$51.3 million and \$156.4 million) shown on the Consolidated Statements of Cash Flows is made up of Maintenance Capital of \$21.0 million and \$52.7 million (2023: \$25.2 million and \$67.4 million), and Growth Capital of \$5.2 million for the three months ended September 30, 2024 and \$13.5 million for the nine months ended September 30, 2024 (2023: \$26.1 million and \$89.0 million). Growth Capital is defined as discretionary investment meant to create stakeholder value through initiatives that for example, expand margins, increase capacities or create further competitive advantage.



| | | Last twelve months ended September 30, 2024 | | | | | |
|---|----------------------|---|------------------------|---------------------------------------|--|--|--|
| (in millions of CAD) (unaudited) | Canada Packers | Maple Leaf Foods ⁽¹⁾ | Eliminations | Consolidated Maple Leaf Foods Inc. | | | |
| Sales | \$1,652(2) | \$3,581 ⁽³⁾ | (\$366) ⁽⁴⁾ | \$4,867 ⁽⁵⁾ | | | |
| Adjusted EBITDA | \$131 ⁽⁶⁾ | \$387 ⁽⁷⁾ | \$ - | \$518 ^{(5),(8)} | | | |
| Adjusted EBITDA Margin ⁽⁹⁾ | 7.9% | 10.8% | -% | 10.6% | | | |
| Estimate of potential impact of separation ⁽¹⁰⁾ | ~\$2 - 6 | ~\$(6) - (10) | | | | | |
| Pro Forma Adjusted EBITDA ⁽¹¹⁾ | ~\$135 | ~\$380 | | | | | |
| Pro Forma Adjusted EBITDA Margin ⁽¹²⁾ | ~8% | ~11% | | | | | |
| Estimate of potential market normalization impact ⁽¹³⁾ | ~\$65-70 | | | | | | |
| Pro Forma normalized Adjusted EBITDA ⁽¹⁴⁾ | ~\$200 | | | | | | |
| Pro Forma normalized Adjusted EBITDA Margin ⁽¹⁵⁾ | ~12% | | | | | | |

Notes:

Continued on next slide

¹ Refers to the business that will be retained after the separation by Maple Leaf Foods Inc.

² Represents management's preliminary estimate of sales (both to Maple Leaf Foods and to external third parties) attributable to the business that will be transferred to Canada Packers in the separation for the period presented.

³ Represents management's preliminary estimate of sales attributable to the business that will be retained by Maple Leaf Foods after the separation for the period presented.

⁴ Primarily represents management's preliminary estimate of sales from Canada Packers to Maple Leaf Foods for the period presented.



Notes Continued:

- ⁵ Calculated by adding the previously reported results for the quarter ended December 31, 2023, to results for the nine months ended September 30, 2024. These results are reported in the Company's MD&A filed on SEDAR and SEDAR+ for the year ended December 31, 2023 and the quarter ended September 30, 2024.
- ⁶ Represents management's preliminary estimate of the portion of consolidated Adjusted EBITDA attributable to Canada Packers for the period presented. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- ⁷ Represents management's preliminary estimate of the portion of consolidated Adjusted EBITDA attributable to Maple Leaf Foods (as defined in note (1) above) for the period presented. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- ⁸ For a definition of Adjusted EBITDA (consolidated), and a reconciliation of Adjusted EBITDA (consolidated) for the periods described in note (5) above to consolidated net income for such periods, see the Company's MD&A filed on SEDAR and SEDAR+ for the year ended December 31, 2023 and the quarter ended September 30, 2024.
- ⁹Defined as Adjusted EBITDA divided by Sales. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above.
- ¹⁰ Represents management's preliminary estimate of the potential impact on Adjusted EBITDA of Canada Packers and Maple Leaf Foods (as defined in note (1) above), respectively, if the separation had occurred on October 1, 2023. Primarily relates to management's preliminary estimate of (i) a change in Adjusted EBITDA of Canada Packers and an offsetting change in Adjusted EBITDA of Maple Leaf Foods as a result of the anticipated impact of the supply agreement and other contractual arrangements expected to be entered to in connection with the separation, (ii) public company costs that would have been incurred by Canada Packers, and (iii) a reallocation of certain SG&A expenses from Canada Packers to Maple Leaf Foods. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- 11 Defined as Adjusted EBITDA plus management's preliminary estimate of the potential impact of the separation described in, and subject to the qualifications described in, note (10) above.
- 12 Defined as Pro Forma Adjusted EBITDA, as described in note (11) above divided by Sales. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above.
- ¹³ Presented for illustrative purposes only, based on management estimates and assumptions, to indicate what the potential impact on Pro Forma Adjusted EBITDA may have been if market conditions during the period presented had reflected normal market conditions, defined as the 5-year pre-pandemic (2015 2019) average ("Normal Market Conditions"). Actual market conditions during the period presented were materially different from Normal Market Conditions, and there can be no assurance that actual Pro Forma Adjusted EBITDA would have been impacted in the manner shown if Normal Market Conditions had existed during the period presented, or that actual future market conditions will reflect Normal Market Conditions. This metric is not intended to be indicative of potential financial results for any future period.
- ¹⁴ Defined as Pro Forma Adjusted EBITDA, as described in note (11) above, plus management's preliminary estimate of the potential impact if market conditions during the period presented had reflected Normal Market Conditions, subject to the qualifications described in note (13) above. This metric is presented for illustrative purposes only and is not intended to be indicative of potential financial results for any future period.
- ¹⁵ Defined as Pro Forma normalized Adjusted EBITDA, as described in note (14) above, divided by Sales. This metric is presented for illustrative purposes only and is based on management estimates and assumptions. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above. Actual market conditions during the period presented were materially different from Normal Market Conditions, and there can be no assurance that actual Pro Forma Adjusted EBITDA Margin would have been impacted in the manner shown if Normal Market Conditions had existed during the period presented, or that actual future market conditions will reflect Normal Market Conditions. This metric is not intended to be indicative of potential financial results for any future period.

Adjusted EBITDA, Pro Forma Adjusted EBITDA, and Pro Forma normalized Adjusted EBITDA, and related margins, as presented in the table on the previous slide, are non-IFRS metrics and do not have a standardized meaning prescribed by IFRS. Consequently, they may not be comparable to similarly titled measures presented by other publicly traded companies and should not be construed as an alternative to other financial measures determined in accordance with IFRS.



| | | Last twelve months ended June 30, 2024 | | | | | |
|---|----------------------|--|------------------------|---------------------------------------|--|--|--|
| (in millions of CAD) (unaudited) | Canada Packers | Maple Leaf Foods ⁽¹⁾ | Eliminations | Consolidated Maple Leaf Foods Inc. | | | |
| Sales | \$1,661(2) | \$3,562 ⁽³⁾ | (\$378) ⁽⁴⁾ | \$4,845 ⁽⁵⁾ | | | |
| Adjusted EBITDA | \$110 ⁽⁶⁾ | \$396 ⁽⁷⁾ | \$ - | \$506 ^{(5),(8)} | | | |
| Adjusted EBITDA Margin ⁽⁹⁾ | 6.6% | 11.1% | -% | 10.5% | | | |
| Estimate of potential impact of separation ⁽¹⁰⁾ | ~\$2 - (2) | ~\$(3) - (7) | | | | | |
| Pro Forma Adjusted EBITDA ⁽¹¹⁾ | ~\$110 | ~\$390 | | | | | |
| Pro Forma Adjusted EBITDA Margin ⁽¹²⁾ | ~7% | ~11% | | | | | |
| Estimate of potential market normalization impact ⁽¹³⁾ | ~\$80-85 | | | | | | |
| Pro Forma normalized Adjusted EBITDA ⁽¹⁴⁾ | ~\$190 | | | | | | |
| Pro Forma normalized Adjusted EBITDA Margin ⁽¹⁵⁾ | ~11% | | | | | | |

Notes

Continued on next slide

¹ Refers to the business that will be retained after the separation by Maple Leaf Foods Inc.

² Represents management's preliminary estimate of sales (both to Maple Leaf Foods and to external third parties) attributable to the business that will be transferred to Canada Packers in the separation for the period presented.

³ Represents management's preliminary estimate of sales attributable to the business that will be retained by Maple Leaf Foods after the separation for the period presented.

⁴ Primarily represents management's preliminary estimate of sales from Canada Packers to Maple Leaf Foods for the period presented.



Notes Continued:

- ⁵ Calculated by adding the previously reported results for the year ended December 31, 2023, to results for the six months ended June 30, 2024, and subtracting results for the six months ended June 30, 2023. These results are reported in the Company's MD&A filed on SEDAR and SEDAR+ for the year ended December 31, 2023, the guarter ended June 30, 2024, and the guarter ended June 30, 2023.
- ⁶ Represents management's preliminary estimate of the portion of consolidated Adjusted EBITDA attributable to Canada Packers for the period presented. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- ⁷ Represents management's preliminary estimate of the portion of consolidated Adjusted EBITDA attributable to Maple Leaf Foods (as defined in note (1) above) for the period presented. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- ⁸ For a definition of Adjusted EBITDA (consolidated), and a reconciliation of Adjusted EBITDA (consolidated) for the periods described in note (4) above to consolidated net income for such periods, see the Company's MD&A filed on SEDAR and SEDAR+ for the year ended December 31, 2023, the quarter ended June 30, 2024, and the quarter ended June 30, 2023.
- ⁹Defined as Adjusted EBITDA divided by Sales. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above.
- ¹⁰ Represents management's preliminary estimate of the potential impact on Adjusted EBITDA of Canada Packers and Maple Leaf Foods (as defined in note (1) above), respectively, if the separation had occurred on July 1, 2023. Primarily relates to management's preliminary estimate of (i) a change in Adjusted EBITDA of Canada Packers and an offsetting change in Adjusted EBITDA of Maple Leaf Foods as a result of the anticipated impact of the supply agreement and other contractual arrangements expected to be entered to in connection with the separation, (ii) public company costs that would have been incurred by Canada Packers, and (iii) a reallocation of certain SG&A expenses from Canada Packers to Maple Leaf Foods. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- 11 Defined as Adjusted EBITDA plus management's preliminary estimate of the potential impact of the separation described in, and subject to the qualifications described in, note (10) above.
- 12 Defined as Pro Forma Adjusted EBITDA, as described in note (11) above divided by Sales. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above.
- ¹³ Presented for illustrative purposes only, based on management estimates and assumptions, to indicate what the potential impact on Pro Forma Adjusted EBITDA may have been if market conditions during the period presented had reflected normal market conditions, defined as the 5-year pre-pandemic (2015 2019) average ("Normal Market Conditions"). Actual market conditions during the period presented were materially different from Normal Market Conditions, and there can be no assurance that actual Pro Forma Adjusted EBITDA would have been impacted in the manner shown if Normal Market Conditions had existed during the period presented, or that actual future market conditions will reflect Normal Market Conditions. This metric is not intended to be indicative of potential financial results for any future period.
- ¹⁴ Defined as Pro Forma Adjusted EBITDA, as described in note (11) above, plus management's preliminary estimate of the potential impact if market conditions during the period presented had reflected Normal Market Conditions, subject to the qualifications described in note (13) above. This metric is presented for illustrative purposes only and is not intended to be indicative of potential financial results for any future period.
- ¹⁵ Defined as Pro Forma normalized Adjusted EBITDA, as described in note (14) above, divided by Sales. This metric is presented for illustrative purposes only and is based on management estimates and assumptions. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above. Actual market conditions during the period presented were materially different from Normal Market Conditions, and there can be no assurance that actual Pro Forma Adjusted EBITDA Margin would have been impacted in the manner shown if Normal Market Conditions had existed during the period presented, or that actual future market conditions will reflect Normal Market Conditions. This metric is not intended to be indicative of potential financial results for any future period.

Adjusted EBITDA, Pro Forma Adjusted EBITDA, and Pro Forma normalized Adjusted EBITDA, and related margins, as presented in the table on the previous slide, are non-IFRS metrics and do not have a standardized meaning prescribed by IFRS. Consequently, they may not be comparable to similarly titled measures presented by other publicly traded companies and should not be construed as an alternative to other financial measures determined in accordance with IFRS.



| | | Last twelve months ended March 31, 2024 | | | | | |
|---|---------------------|---|------------------------|---------------------------------------|--|--|--|
| (in millions of CAD) (unaudited) | Canada Packers | Maple Leaf Foods ⁽¹⁾ | Eliminations | Consolidated Maple Leaf Foods Inc. | | | |
| Sales | \$1,652(2) | \$3,553 ⁽³⁾ | (\$355) ⁽⁴⁾ | \$4,850 ⁽⁵⁾ | | | |
| Adjusted EBITDA | \$72 ⁽⁶⁾ | \$396 ⁽⁷⁾ | \$ - | \$469 ^{(5),(8)} | | | |
| Adjusted EBITDA Margin ⁽⁹⁾ | 4.4% | 11.2% | -% | 9.7% | | | |
| Estimate of potential impact of separation ⁽¹⁰⁾ | ~\$0 - (3) | ~\$0 - (2) | | | | | |
| Pro Forma Adjusted EBITDA ⁽¹¹⁾ | ~\$70 | ~\$395 | | | | | |
| Pro Forma Adjusted EBITDA Margin ⁽¹²⁾ | ~4% | ~11% | | | | | |
| Estimate of potential market normalization impact ⁽¹³⁾ | ~\$110 - 115 | | | | | | |
| Pro Forma normalized Adjusted EBITDA ⁽¹⁴⁾ | ~\$180 | | | | | | |
| Pro Forma normalized Adjusted EBITDA Margin ⁽¹⁵⁾ | ~10% - 11% | | | | | | |

Notes:

Continued on next slide

¹ Refers to the business that will be retained after the separation by Maple Leaf Foods Inc.

² Represents management's preliminary estimate of sales (both to Maple Leaf Foods and to external third parties) attributable to the business that will be transferred to Canada Packers in the separation for the period presented.

³ Represents management's preliminary estimate of sales attributable to the business that will be retained by Maple Leaf Foods after the separation for the period presented.



Notes Continued:

- ⁴ Primarily represents management's preliminary estimate of sales from Canada Packers to Maple Leaf Foods for the period presented.
- ⁵ Calculated by adding the previously reported results for the year ended December 31, 2023, to results for the quarter ended March 31, 2024, and subtracting results for the quarter ended March 31, 2023. These results are reported in the Company's MD&A filed on SEDAR and SEDAR and SEDAR for the year ended December 31, 2023, the quarter ended March 31, 2024, and the quarter ended March 31, 2023.
- ⁶ Represents management's preliminary estimate of the portion of consolidated Adjusted EBITDA attributable to Canada Packers for the period presented. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- ⁷ Represents management's preliminary estimate of the portion of consolidated Adjusted EBITDA attributable to Maple Leaf Foods (as defined in note (1) above) for the period presented. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- ⁸ For a definition of Adjusted EBITDA (consolidated), and a reconciliation of Adjusted EBITDA (consolidated) for the periods described in note (4) above to consolidated net income for such periods, see the Company's MD&A filed on SEDAR and SEDAR+ for the year ended December 31, 2023, the quarter ended March 31, 2024, and the quarter ended March 31, 2023.
- ⁹ Defined as Adjusted EBITDA divided by Sales. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above.
- ¹⁰ Represents management's preliminary estimate of the potential impact on Adjusted EBITDA of Canada Packers and Maple Leaf Foods (as defined in note (1) above), respectively, if the separation had occurred on April 1, 2023. Primarily relates to management's preliminary estimate of (i) a decrease in Adjusted EBITDA of Canada Packers and a corresponding increase in Adjusted EBITDA of Maple Leaf Foods as a result of the anticipated impact of the supply agreement and other contractual arrangements expected to be entered into in connection with the separation, (ii) public company costs that would have been incurred by Canada Packers, and (iii) a reallocation of certain SG&A expenses from new Pork Company to Maple Leaf Foods. As noted above, this estimate is subject to change and is expected to be refined prior to the separation.
- 11 Defined as Adjusted EBITDA plus management's preliminary estimate of the potential impact of the separation described in, and subject to the qualifications described in, note (10) above.
- 12 Defined as Pro Forma Adjusted EBITDA, as described in note (11) above divided by Sales. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above.
- 13 Presented for illustrative purposes only, based on management estimates and assumptions, to indicate what the potential impact on Pro Forma Adjusted EBITDA may have been if market conditions during the period presented had reflected normal market conditions, defined as the 5-year pre-pandemic (2015 2019) average ("Normal Market Conditions"). Actual market conditions during the period presented were materially different from Normal Market Conditions, and there can be no assurance that actual Pro Forma Adjusted EBITDA would have been impacted in the manner shown if Normal Market Conditions had existed during the period presented, or that actual future market conditions will reflect Normal Market Conditions. This metric is not intended to be indicative of potential financial results for any future period.
- ¹⁴ Defined as Pro Forma Adjusted EBITDA, as described in note (11) above, plus management's preliminary estimate of the potential impact if market conditions during the period presented had reflected Normal Market Conditions, subject to the qualifications described in note (13) above. This metric is presented for illustrative purposes only and is not intended to be indicative of potential financial results for any future period.
- ¹⁵ Defined as Pro Forma normalized Adjusted EBITDA, as described in note (14) above, divided by Sales. This metric is presented for illustrative purposes only and is based on management estimates and assumptions. This metric is subject to change and is expected to be refined prior to the separation in the same manner as the metrics from which this metric is derived, as noted above. Actual market conditions during the period presented were materially different from Normal Market Conditions, and there can be no assurance that actual Pro Forma Adjusted EBITDA Margin would have been impacted in the manner shown if Normal Market Conditions had existed during the period presented, or that actual future market conditions will reflect Normal Market Conditions. This metric is not intended to be indicative of potential financial results for any future period.

Adjusted EBITDA, Pro Forma Adjusted EBITDA, and Pro Forma normalized Adjusted EBITDA, and related margins, as presented in the table on the previous slide, are non-IFRS metrics and do not have a standardized meaning prescribed by IFRS. Consequently, they may not be comparable to similarly titled measures presented by other publicly traded companies and should not be construed as an alternative to other financial measures determined in accordance with IFRS.